

Junior Achievement of Southern Alberta

Financial Statements
June 30, 2020

To the Board of Directors of Junior Achievement of Southern Alberta:

Opinion

We have audited the financial statements of Junior Achievement of Southern Alberta (the "Society"), which comprise the statement of financial position as at June 30, 2020, and the statements of revenue and expenses, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Society as at June 30, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Society in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Society or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Society's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Calgary, Alberta

September 23, 2020

MNP LLP

Chartered Professional Accountants

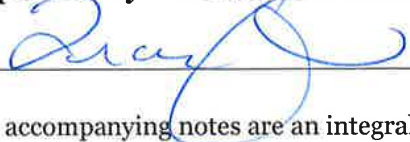
Junior Achievement of Southern Alberta

Statement of Financial Position

As at June 30, 2020

	2020 \$	2019 \$
Assets		
Current assets		
Cash and cash equivalents	578,022	710,477
Short-term investments	1,000,000	972,356
Accounts receivable	37,205	54,738
Supplies inventory	34,099	16,134
Deposits and prepaid expenses	12,450	97,732
	<u>1,661,776</u>	<u>1,851,437</u>
Capital assets (note 3)	<u>7,944</u>	<u>9,632</u>
	<u>1,669,720</u>	<u>1,861,069</u>
Liabilities		
Current liabilities		
Accounts payable and accrued liabilities (note 10)	102,840	156,579
Deferred revenue	63,667	203,838
Deferred contributions (note 4)	443,875	465,716
	<u>610,382</u>	<u>826,133</u>
Net Assets		
Internally restricted – net assets invested in capital assets	7,944	9,632
Internally restricted (note 8)	460,000	460,000
Unrestricted	591,394	565,304
	<u>1,059,338</u>	<u>1,034,936</u>
	<u>1,669,720</u>	<u>1,861,069</u>
Commitments (note 5)		

Approved by the Board of Directors



Director



Director

The accompanying notes are an integral part of these financial statements.

Junior Achievement of Southern Alberta

Statement of Revenue and Expenses

For the year ended June 30, 2020

	2020 \$	2019 \$
Revenue		
Fund development	931,847	1,076,501
Event revenue	473,000	443,500
Donations-in-kind	208,464	256,757
Government funding	167,636	159,329
Investment income	18,728	19,835
	<hr/> 1,799,675	<hr/> 1,955,922
Expenses		
Program direct	960,780	1,074,957
Event	324,332	340,987
General, administrative and marketing	313,928	321,223
Fund development	174,545	179,124
Amortization	1,688	9,442
	<hr/> 1,775,273	<hr/> 1,925,733
Excess of revenue over expenses	<hr/> 24,402	<hr/> 30,189

The accompanying notes are an integral part of these financial statements.

Junior Achievement of Southern Alberta

Statement of Changes in Net Assets

For the year ended June 30, 2020

	Unrestricted \$	Internally restricted – invested in capital assets \$	Internally restricted \$	Total 2020 \$	Total 2019 \$
Balance – Beginning of year	565,304	9,632	460,000	1,034,936	1,004,747
Excess of revenue over expenses	24,402	-	-	24,402	30,189
Amortization of capital assets	1,688	(1,688)	-	-	-
Balance – End of year	591,394	7,944	460,000	1,059,338	1,034,936

The accompanying notes are an integral part of these financial statements.

Junior Achievement of Southern Alberta

Statement of Cash Flows

For the year ended June 30, 2020

	2020 \$	2019 \$
Cash provided by (used in)		
Operating activities		
Excess of revenue over expenses for the year	24,402	30,189
Item not affecting cash		
Amortization	1,688	9,442
Amortization of deferred capital contributions	-	(7,154)
	<hr/>	<hr/>
	26,090	32,477
Changes in non-cash working capital items	(130,901)	133,209
	<hr/>	<hr/>
	(104,811)	165,686
Investing activities		
Purchase of short-term investments	(1,000,000)	(972,356)
Sale of short-term investments	972,356	1,217,749
Purchase of capital assets	-	(5,996)
	<hr/>	<hr/>
	(27,644)	239,397
(Decrease) increase in cash and cash equivalents	(132,455)	405,083
Cash and cash equivalents – Beginning of year	<hr/>	<hr/>
	710,477	305,394
Cash and cash equivalents – End of year	<hr/>	<hr/>
	578,022	710,477
Supplemental information		
Interest received	18,728	19,835

The accompanying notes are an integral part of these financial statements.

Junior Achievement of Southern Alberta

Notes to Financial Statements

June 30, 2020

1 General

Junior Achievement of Southern Alberta (the “Society”) is a not-for-profit organization. The goal of the Society is to inspire and educate young Albertans to succeed in the global economy by providing them with opportunities to experience free enterprise, understand business and economics and develop entrepreneurial and leadership skills. The Society accomplishes this goal through the delivery of relevant programs, facilitated with the active involvement of the business community.

Junior Achievement of Southern Alberta is a charter organization of Junior Achievement of Canada (“JACAN”) and is responsible for delivery of Junior Achievement programs throughout the territory of Southern Alberta.

The Society is headquartered in Calgary and supported through Rural Leadership Councils established throughout Southern Alberta. These committees support a local Program Coordinator by promoting Junior Achievement programs and participating in fundraising activities.

The Society is a registered charitable organization as defined by paragraph 149.1 of the Income Tax Act, and as such, is exempt from income taxes.

2 Summary of significant accounting policies

Basis of presentation

The Society prepares its financial statements in accordance with Canadian accounting standards for not-for-profit organizations (“ASNPO”).

Use of estimates

The preparation of the financial statements in accordance with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from these estimates.

Revenue recognition

The Society follows the deferral method of accounting for contributions. Restricted contributions are recognized in the year in which related expenses are incurred. Contributions restricted for capital assets expenditure are deferred and recognized as revenue as the related assets are amortized. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Event revenue is recognized when services are provided and collection is reasonably assured. Unrestricted investment income is recognized when earned.

Junior Achievement of Southern Alberta

Notes to Financial Statements

June 30, 2020

2 Summary of significant accounting policies *(Continued from previous page)*

Capital assets

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value as at the date of contribution. Amortization is provided on a straight-line basis with ½ year amortization taken in the year of acquisition over the following terms:

Equipment and furniture	10 years
Computer equipment	3 years
Leasehold improvements	5 years

Donated goods and services

Donated goods and services are recorded as both revenue and expense when the fair market value is reasonably determinable and when they would normally be purchased and paid for by the Society, if not donated.

A proportion of the Society's work is dependent on voluntary services from many members and supporters. Because of the difficulty in determining their value, these contributed services are not recognized in the financial statements.

Short-term investments

Short-term investments consist of highly liquid guaranteed certificates with terms from inception to maturity greater than 90 days, but less than one year. As at June 30, 2020, the Society's short-term investments consist of guaranteed investment certificates bearing interest at a rate between 1.70% and 1.85%.

Supplies inventory

Supplies inventory is valued at the lower of cost and net realizable value. The cost is determined on a first-in, first-out basis.

Cash and cash equivalents

Cash and cash equivalents include cash and short term investments that have a period from inception less than 90 days that are readily convertible to known amounts of cash and have an insignificant risk of change in value.

Financial instruments

The Society initially measures financial assets and financial liabilities at their fair value. It subsequently measures its financial assets and financial liabilities at amortized cost, other than short-term investments which the Society has elected to record at fair value. Changes in fair value of the short-term investments are recorded on the statement of revenue and expenses.

Junior Achievement of Southern Alberta

Notes to Financial Statements

June 30, 2020

2 Summary of significant accounting policies *(Continued from previous page)*

The financial assets subsequently measured at amortized cost include cash and cash equivalents and accounts receivable. The financial liabilities measured at amortized cost included accounts payable and accrued liabilities. Amortization, if any, is recorded on a straight-line basis.

Financial assets are tested for impairment at the end of each reporting period when there are indications that the assets may be impaired.

a) Interest rate risk

The Society is exposed to interest rate fluctuations on the credit facility (note 6).

b) Credit risk

The Society does not have a concentration of credit exposure with any one donor or member. The Society does not consider that it is exposed to significant credit risk.

3 Capital assets

			2020	2019
	Cost \$	Accumulated amortization \$	Net \$	Net \$
Equipment and furniture	85,282	77,338	7,944	9,338
Computer equipment	72,900	72,900	-	181
Leasehold improvements	48,587	48,587	-	113
	206,769	198,825	7,944	9,632

4 Deferred contributions

The Society has received contributions for company program scholarships and other specified projects that will be expended in future years.

The changes in deferred contributions are as follows:

	2020 \$	2019 \$
Balance – Beginning of year	465,716	419,203
Add: Contributions	222,106	486,774
Less: Amounts amortized to revenue	(243,947)	(440,261)
Balance – End of year	443,875	465,716

Junior Achievement of Southern Alberta

Notes to Financial Statements

June 30, 2020

5 Commitments

The Society leases rental space with terms expiring through to 2022. The Society also leases office equipment with terms expiring through to 2023. Approximate commitments with respect to these leases, excluding lease operating costs, are as follows:

	\$
2021	96,219
2022	96,219
2023	2,175

6 Credit facility

The Society has a revolving bank demand loan agreement to provide up to \$75,000 bearing interest at the bank's prime rate plus 0.5%. No amounts were drawn on this credit facility during the 2020 (2019 - \$nil) fiscal year.

The facility is secured by the Society's capital assets (note 3).

7 Related party transactions

The Society is a licensee of JACAN, thereby operating under a common name and bound by certain standards and policies of JACAN. The Society receives membership rights and privileges and pays for service fees based on revenue, directors' and officers' insurance, certain employee benefits and certain promotional materials, under agreement, from JACAN. During fiscal 2020, these purchases totalled \$62,716 (2019 - \$84,116). These transactions were incurred in the normal course of business.

8 Internally restricted net assets

Internally restricted net assets are to be used for future capital purchases and are not available for unrestricted purposes without approval by the board of directors.

9 Fundraising expenses

As required under Section 7(2) of the Charitable Fundraising Regulation, the following amounts are disclosed:

	\$
Remuneration to employees whose principal duties involve fundraising	133,696
Total direct expenses incurred for the purpose of soliciting contributions	20,660

10 Government remittances payable

Government remittances payable include amounts payable to federal and provincial government for payroll taxes. At June 30, 2020 \$nil is payable for government remittances (2019 - \$nil).

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Notes to Financial Statements

June 30, 2020

11 Impact of COVID-19 on operations

During the year, there was a global outbreak of COVID-19 (coronavirus), which has had a significant impact on businesses through the restrictions put in place by the Canadian, provincial and municipal governments regarding travel, business operations and isolation/quarantine orders. At this time, it is unknown the extent of the impact the COVID-19 outbreak may have on the Society as this will depend on future developments that are highly uncertain and that cannot be predicted with confidence. These uncertainties arise from the inability to predict the ultimate geographic spread of the disease, and the duration of the outbreak, including the duration of travel restrictions, business closures or disruptions, and quarantine/isolation measures that are currently, or may be put, in place by Canada and other countries to fight the virus.